Welcome to edynamics

Simplifying Business...

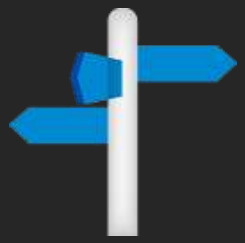
DYNAMICS

Google Partners

Business Management System (BMS)

Product Introduction

- BMS is designed to convert day to day business activities on automated level.
- Reduction of manpower reliability for the company & its key persons.
- Maximization of customer contact proactively through system to initiate & complete tasks on time.
- Maximization of marketing & branding activities related to pre-sales, sales & post-sales processes in low cost solutions.
- e-filling system of enquiries, deals, references, manpower & such other important data & documents to reuse the same for future business generation.
- Maintaining & managing of corporate profile of the company over web.



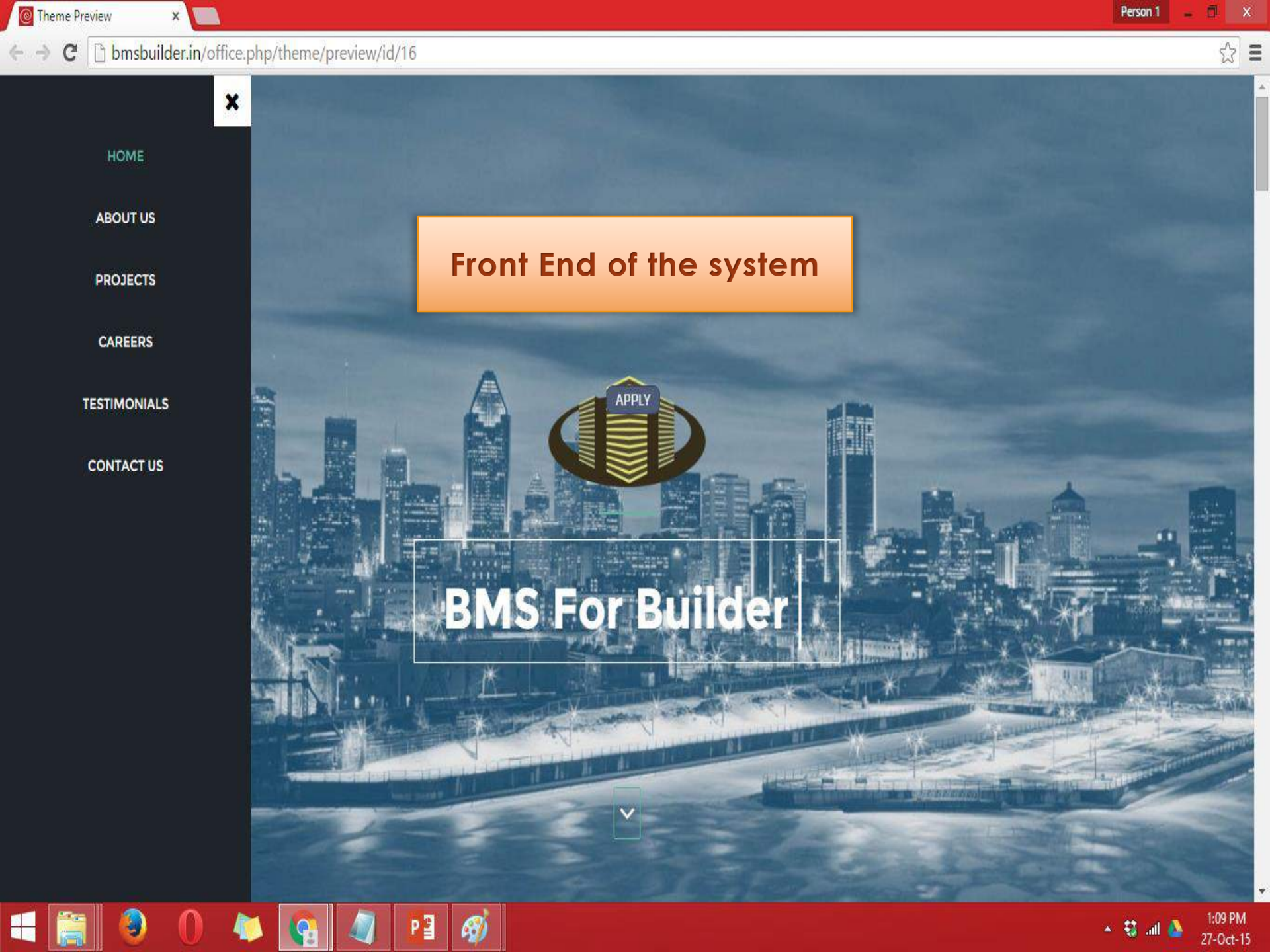
Product Introduction (Continued)

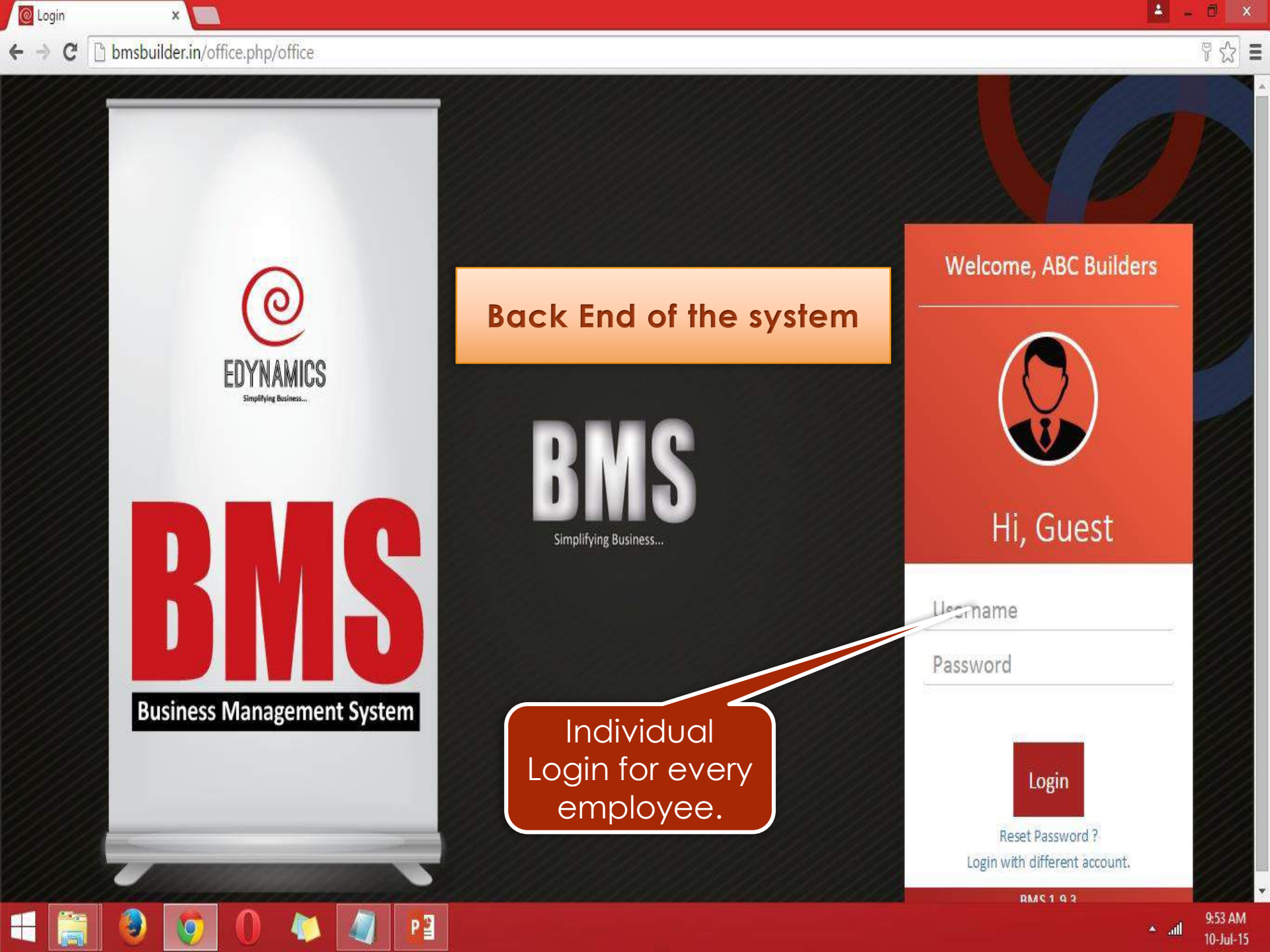
- Dynamic web portals with multiple websites choosing option to change the company website & its content anytime whenever the company wants to.
- Project demonstration option with enquiry generation system through web portal.
- Online payment option, to collect payments from the customers online. (on demand*)
- Automated reports generation, tasks initiation & many other automated day to day things which system does unattended 24/7 to take maximum output from the business with the available resources.

Contents

DYNAMICS

- Front end of the system
- Back end of the system
- Dashboard
- BMS
- Projects
- Response
- Reports
- BMS Mobile Application
- HR Module
- Sales
- Marketing
- Accounts
- Cloud Telephony
- Careers


Theme Preview
Person 1
bmsbuilder.in/office.php/theme/preview/id/16
HOME
ABOUT US
PROJECTS
CAREERS
TESTIMONIALS
CONTACT US
Front End of the system
APPLY
BMS For Builder
1:09 PM
27-Oct-15


Login
bmsbuilder.in/office.php/office
EDYNAMICS
Simplifying Business...
BMS
Business Management System
Back End of the system
BMS
Simplifying Business...
Welcome, ABC Builders
Hi, Guest
Username
Password
Login
Reset Password ?
Login with different account.
Individual Login for every employee.
9:53 AM
10-Jul-15

BMS

- BMS caters to modify the image management, content management, contact us information where images, content and contact us information can be changed according to specific requirement.

- BMS settings – This module allows companies to manage and apply personalized settings according to in-house day to day business practices.

edynamics BMS - Theme

Person 1

bmsbuilder.in/office.php/theme#portalsetup14

BMS For Builder

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Welcome **Dhawal Patel** | Home | Change Password | Logout

Dashboard | BMS | HR | Sales | Projects | Response | Marketing | Accounts | Reports | Careers | Cloud Telephony

- Website Settings
- Image Management
- Content Management
- Contact Us
- Website Changing Module
- Webpage Management
- BMS Settings
- BMS Consumption

BMS Themes | Special Themes

Go to page: < Previous 1 2 Next >

Website switching module to change the Web themes without incurring any other extra cost

12:19 PM
27-Oct-15

HR Module

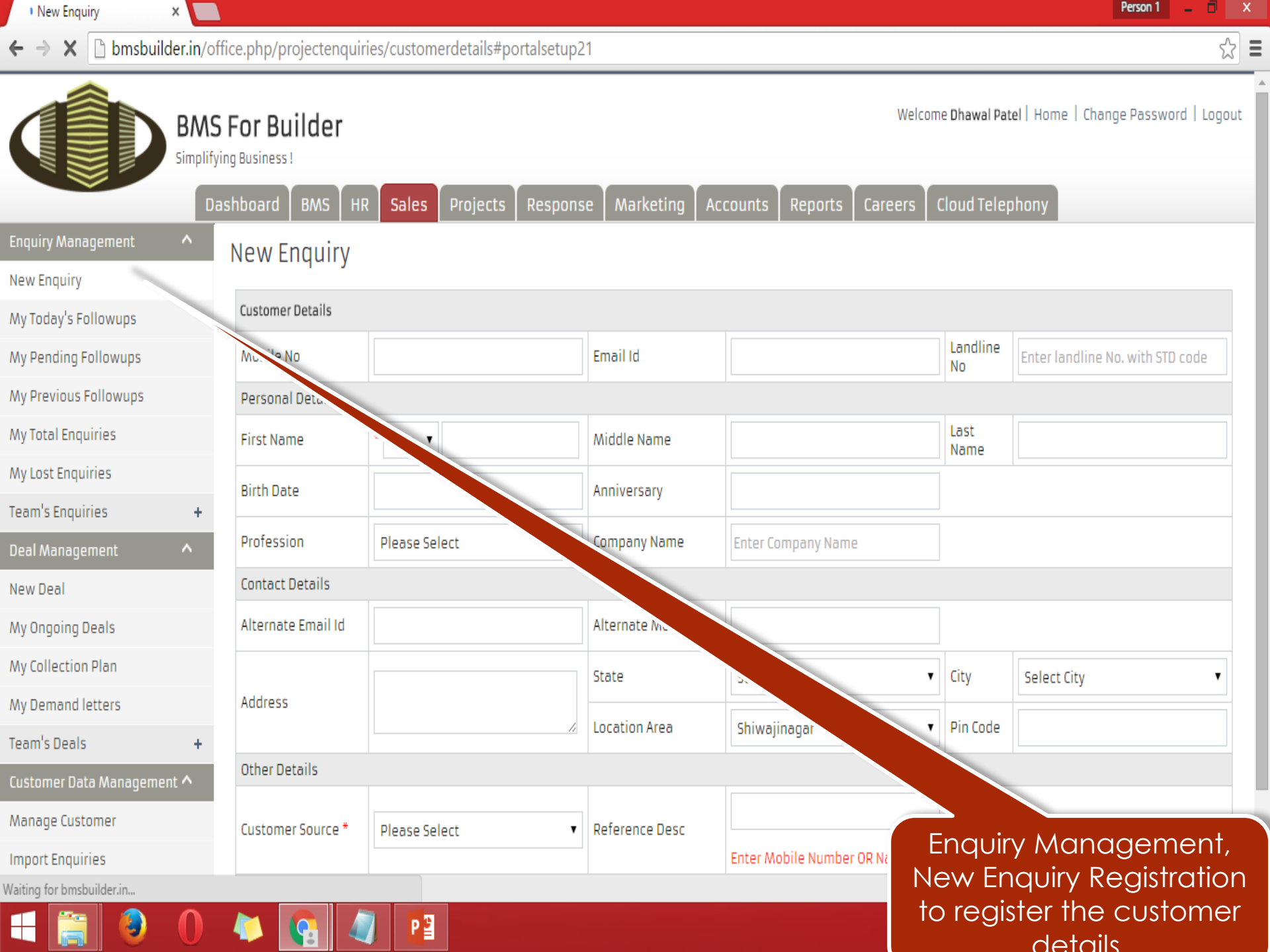
- BMS allows HR to help and keep the track of all the employees in terms of salary slips, leave request, other approval on automated level.

- Also it helps to maintain all the records of the employees through e-filling.

- BMS allows knowing the specific & particular information of each employee, also you can manage all the employees in this module.

Pre Sales

- BMS helps to collect & manage enquiries project wise from various sources, allows taking proper follow-up of each enquiry, automated reminders system is also there to remind the customers about their visit & ongoing conversations with the Sales Person.
- It also helps to the Sales Person to remind to get in touch with the customer for further comments on his requirement on the date & time instructed by the customer previously, this module also allows you to mark the enquiry lost or open or reassign to any other employee in the organization.
- This is a very powerful tool which will definitely increase your enquiry to deal conversion ratio without increasing your marketing budgets.


New Enquiry
Person 1
bmsbuilder.in/office.php/projectenquiries/customerdetails#portalsetup21
BMS For Builder
Simplifying Business !
Welcome Dhawal Patel | Home | Change Password | Logout
Dashboard
BMS
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Sales
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Cloud Telephony
Enquiry Management
New Enquiry
My Today's Followups
My Pending Followups
My Previous Followups
My Total Enquiries
My Lost Enquiries
Team's Enquiries
Deal Management
New Deal
My Ongoing Deals
My Collection Plan
My Demand letters
Team's Deals
Customer Data Management
Manage Customer
Import Enquiries
New Enquiry
Customer Details
Email Id
Landline No
Enter landline No. with STD code
First Name
Middle Name
Last Name
Birth Date
Anniversary
Profession
Please Select
Company Name
Enter Company Name
Contact Details
Alternate Email Id
Address
State
City
Select City
Location Area
Shiwajinagar
Pin Code
Other Details
Customer Source *
Please Select
Reference Desc
Enter Mobile Number OR
Enquiry Management, New Enquiry Registration to register the customer details
Waiting for bmsbuilder.in...

Follow up Management

BMS For Builder
Simplifying Business !

Enquiry Management
New Enquiry
My Today's Followups
My Pending Followups
My Previous Followups
My Total Enquiries
My Lost Enquiries
Team's Enquiries +
Deal Management
Customer Data Management

Today's Followups

Show Filters

Show Results: GO EXPORT TO EXCEL

Total 2 Results Found.

Sr No.	Customer Details	Enquiry Details	Last Followup	Next Followup	Enquiry
1	Mr. Vivek Gundla - 9970844335		27-10-2015 By Dhawal	27-10-2015 @ 1 PM	Owner: Dhawal
	CS20151019161	EQ20150202224 , Warm	he told he is going to buy a 3Bhk flat in our new project in Kalyani Nagar. Call on 27-Oct @ 1 PM	Todays Remark	Show Enquiry History
	Source: Reference, **Budget**: Budget Not Defined. **Location** : Location Not Defined. **Other** :N/A				
2	Miss Ankita Sharma - 9196640731	Country Yard - 3000 Sq Ft Plot	27-10-2015 By Dhawal	27-10-2015 @ 1 PM	Owner: Dhawal
	CS20150127172	EQ20140723184 , Hot	she is coming for the site visit today. Call on 27-Oct @ 1 PM	Todays Remark	Show Enquiry History
	Source: Newspaper Advertisement, **Budget**: Budget Not Defined. **Location** : Location Not Defined. **Other** : no **Other** :N/A				

Show Results: GO

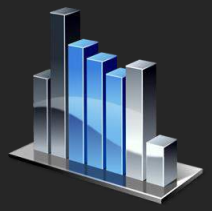
Total 2 Results Found.

Sales

- BMS allows users to convert an enquiry to deal, this module is designed to capture each details of your deal with the customer so the same can be smoothly managed over a year's time. User friendly design of the Deal Management easily allows users to mention all the details carefully.

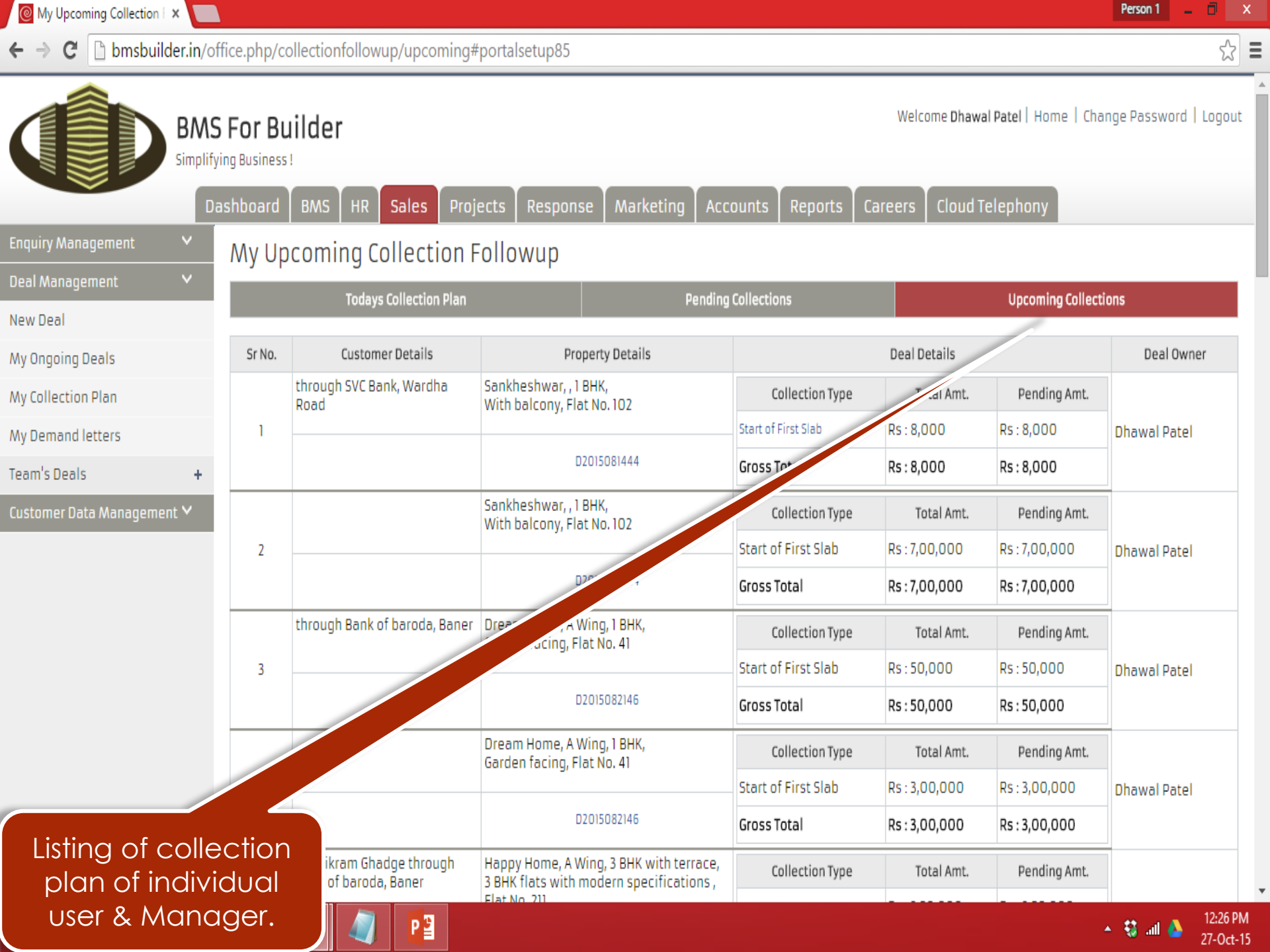
- It ensures that all the future receivables from the customer will be properly and carefully managed and communicated time to time even though the sales person or the staff is changed.

- It gives proper control on everything to the managers, key persons and apparently to the owners of the organization.

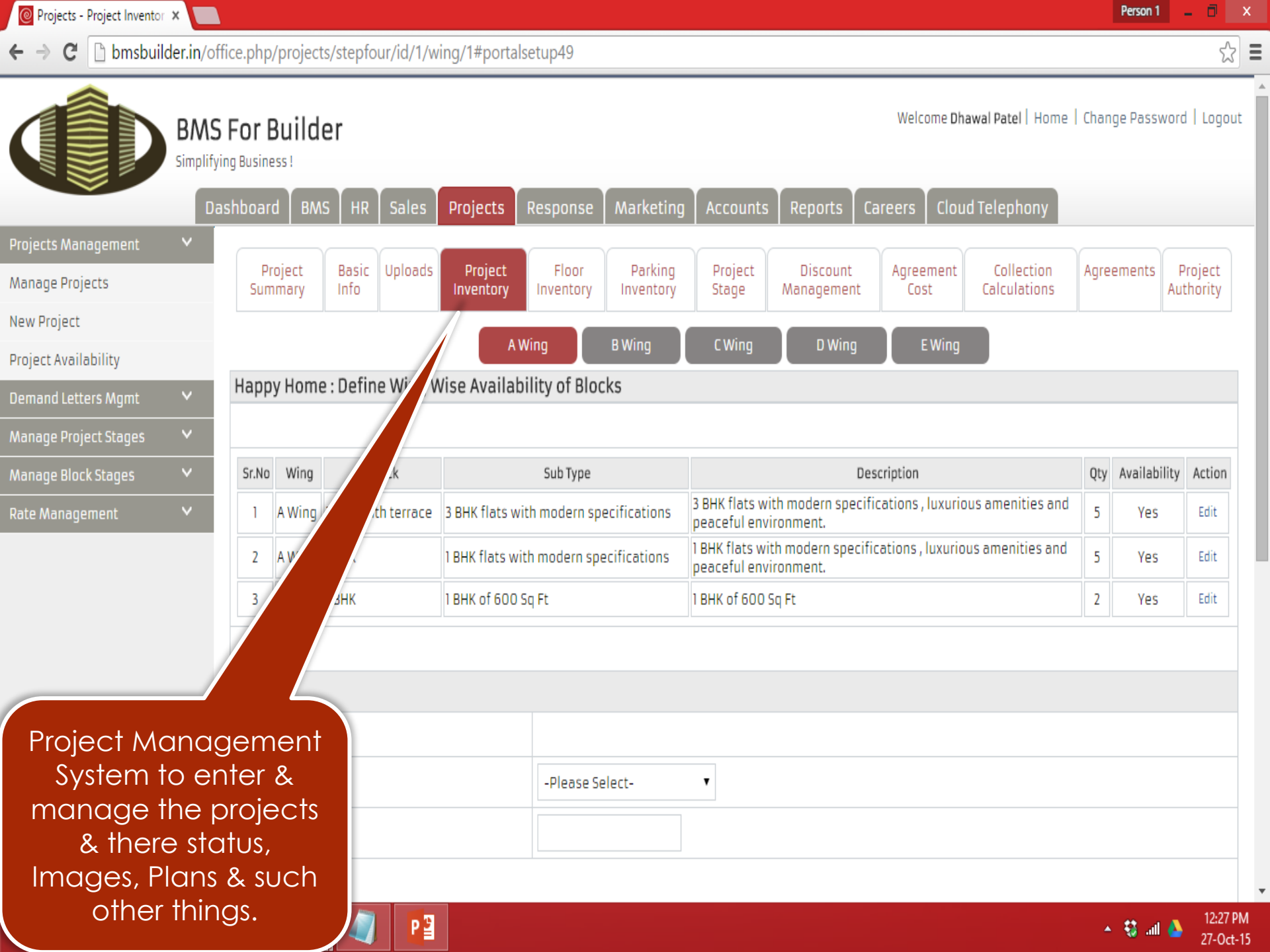


Post Sales

- BMS plays a very important role between the builders and buyers after successful booking and deal configuration.
- It ensures a smooth communication to the respective customer on the development of the booked properties and in return proper receivable by complying all the required legal formalities with the help of these module owners of the company can rely on the system to manage timely follow-ups of their receivables from the market.
- This module is designed in such a way that even though the companies staff changes multiple times between the deal period then also the communication to the customer and various statistics to the companies does not get hampered.



Listing of collection plan of individual user & Manager.


Projects - Project Inventor
Person 1
bmsbuilder.in/office.php/projects/stepfour/id/1/wing/1#portalsetup49
BMS For Builder
Simplifying Business !
Welcome Dhawal Patel | Home | Change Password | Logout
Dashboard
BMS
HR
Sales
Projects
Response
Marketing
Accounts
Reports
Careers
Cloud Telephony
Projects Management
Manage Projects
New Project
Project Availability
Demand Letters Mgmt
Manage Project Stages
Manage Block Stages
Rate Management
Project Summary
Basic Info
Uploads
Project Inventory
Floor Inventory
Parking Inventory
Project Stage
Discount Management
Agreement Cost
Collection Calculations
Agreements
Project Authority
A Wing
B Wing
C Wing
D Wing
E Wing
Happy Home : Define Wi Wise Availability of Blocks
Sr.No
Wing
Sub Type
Description
Qty
Availability
Action
1
A Wing
th terrace
3 BHK flats with modern specifications
3 BHK flats with modern specifications , luxurious amenities and peaceful environment.
5
Yes
Edit
2
A W
1 BHK flats with modern specifications
1 BHK flats with modern specifications , luxurious amenities and peaceful environment.
5
Yes
Edit
3
BHK
1 BHK of 600 Sq Ft
1 BHK of 600 Sq Ft
2
Yes
Edit
-Please Select-
Project Management System to enter & manage the projects & there status, Images, Plans & such other things.
12:27 PM
27-Oct-15

edynamics BMS

Person 1

bmsbuilder.in/office.php/statistics/piechart#portalsetup147

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Welcome **Dhawal Patel** | Home | Change Password | Logout

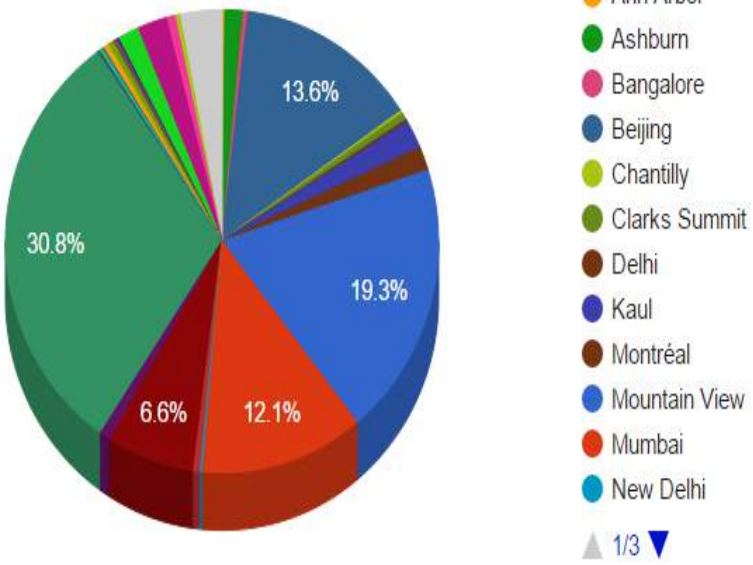
Dashboard | BMS | HR | Sales | Projects | Response | Marketing | Accounts | Reports | Careers | Cloud Telephony

- Web Enquiries
- Contact us Queries
- Testimonials
- Website Visi s
- Show Visito

Visitors Geo Graph

Visitors Details | Bar Chart | Line Chart | Pie Chart | Geo Graph

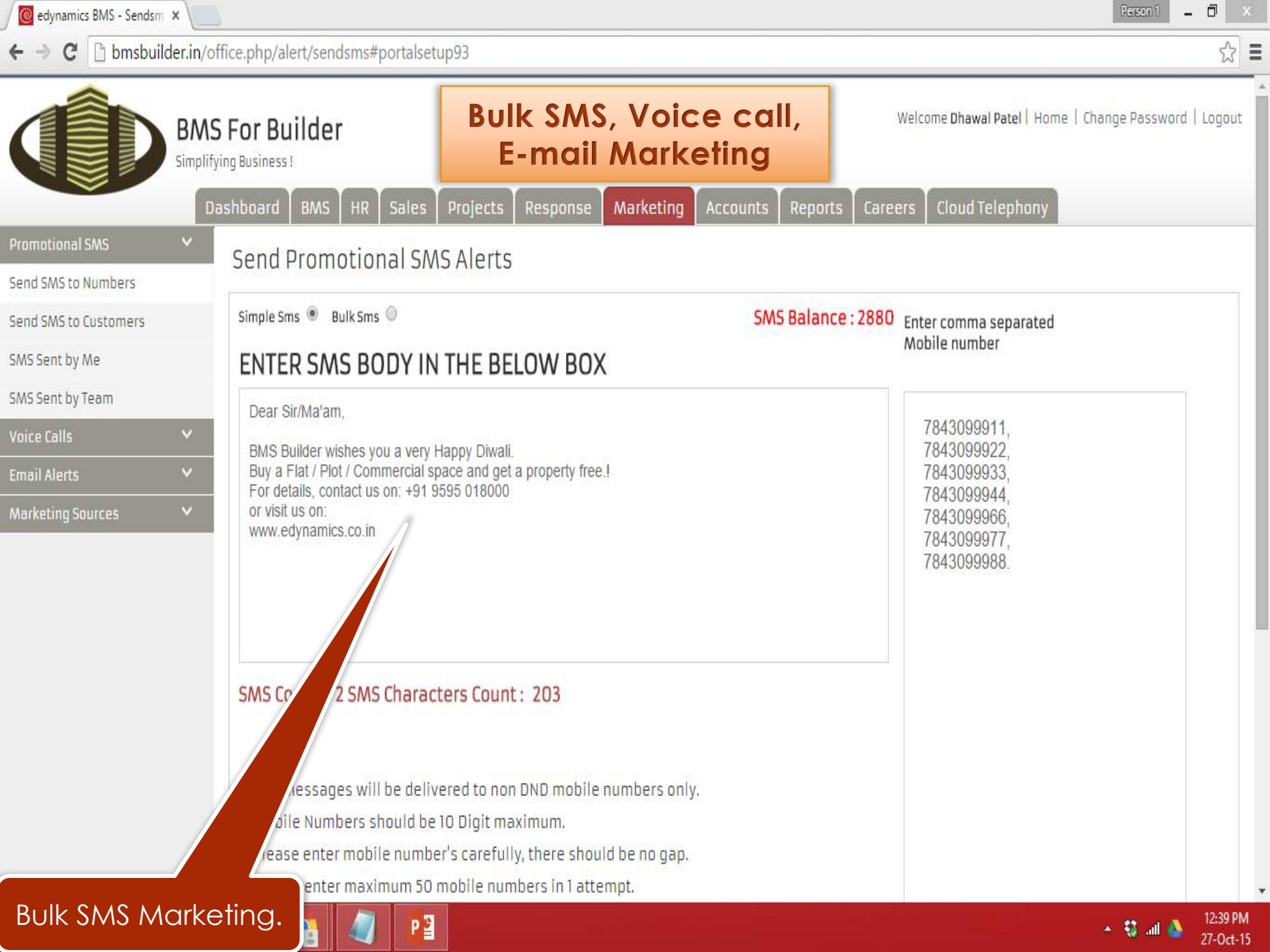
Visitors Pie Chart



Testimonials , Web Enquiry Management.

Website visitors hits from various location & various IP address.

12:29 PM
27-Oct-15


edynamics BMS - Sendsm
bmsbuilder.in/office.php/alert/sendsms#portalsetup93
BMS For Builder
Simplifying Business!
Bulk SMS, Voice call, E-mail Marketing
Welcome Dhawal Patel | Home | Change Password | Logout
Dashboard
BMS
HR
Sales
Projects
Response
Marketing
Accounts
Reports
Careers
Cloud Telephony
Promotional SMS
Send SMS to Numbers
Send SMS to Customers
SMS Sent by Me
SMS Sent by Team
Voice Calls
Email Alerts
Marketing Sources
Send Promotional SMS Alerts
Simple Sms
Bulk Sms
SMS Balance : 2880
Enter comma separated Mobile number
ENTER SMS BODY IN THE BELOW BOX
Dear Sir/Ma'am,
BMS Builder wishes you a very Happy Diwali.
Buy a Flat / Plot / Commercial space and get a property free.!
For details, contact us on: +91 9595 018000
or visit us on:
www.edynamics.co.in
7843099911,
7843099922,
7843099933,
7843099944,
7843099966,
7843099977,
7843099988.
SMS Co 2 SMS Characters Count : 203
essages will be delivered to non DND mobile numbers only.
bile Numbers should be 10 Digit maximum.
ease enter mobile number's carefully, there should be no gap.
enter maximum 50 mobile numbers in 1 attempt.
Bulk SMS Marketing.
12:39 PM
27-Oct-15

ABC Builders
Homes for Life

Accounts Management

Payment Receipts

Todays Payment | Payment in Process | Received Payments | Upcoming Payments

Sr No	Payment Date	Customer Name	Property Details	Payment Details	Account Receipt No	System Receipt No	Action	
1	24-06-2015	Mr. Ramdas Raut Through SBI, Baner	Happy Home, A Wing, 1 BHK, 101	Payment Amount : Rs 4,95,000 Payment Mode : Cheque Bank Name : SBI	343434	2015-16-Jun-24-15	Edit	View
2	16-06-2015	Mr. Nitin Jain Through HGYF, HILUG	Sankheshwar, A, 1 BHK, 101	Payment Amount : Rs 50,000 Payment Mode : DD Bank Name : HGYF	201	2015-16-Jun-22-14	Edit	View
3	03-06-2015	Mr. Amogh Kelkar	Eco Valley, A-1, 2 BHK,	Payment Amount : Rs 1,00,000 Payment Mode : Cheque Bank Name : bank of baroda	sshyuui	2015-16-Jun-03-13	Edit	View
4	26-05-2015	Mr. Nitin Jain Through HGYF, HILUG	Sankheshwar, A, 1 BHK, 101	Payment Amount : Rs 50,000 Payment Mode : Cheque Bank Name : HGYF	102	2015-16-May-26-10	Edit	View
5	25-05-2015	Mr. Ramdas Raut	Happy Home, A Wing, 1 BHK, 101	Payment Amount : Rs 40,000 Payment Mode : Cheque Bank Name : SBI	1231	2015-16-May-25-9	Edit	View
6	14-05-2015	Mr. Vivek Gundla Through Indian Bank, Pune	Happy Home, A Wing, 3 BHK with terrace, 303	Payment Amount : Rs 1,00,000 Payment Mode : Cheque Bank Name : Indian Bank	1234567890	2015-16-May-14-8	Edit	View
	5-2015	Mr. Vivek Gundla Through Indian Bank, Pune	Happy Home, A Wing, 3 BHK with terrace, 303	Payment Amount : Rs 1,00,000 Payment Mode : Cheque Bank Name : Indian Bank	1234567890	2015-16-May-14-1	Edit	View

Payment Receipt Management.

Reports

- Reports is a very powerful module which gives you analytical data of various day to day activities.
- Reports can be generated team wise, employee wise, enquiry wise, follow-up wise, deal wise or date wise.
- Reports are also available with Business intelligence.

edynamics BMS - Reports

bmsbuilder.in/office.php/teamsreport/reports#webcontent-imagegallery121

Reports

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Dashboard | BMS | HR | Sales | Projects | Response | Marketing | Accounts | Reports | Careers | Cloud Telephony

- Pre Sales
- My Reports
- Team's Reports
- Enquiry Report
- Followup Report
- Project Wise Report

Teams Enquiry Reports

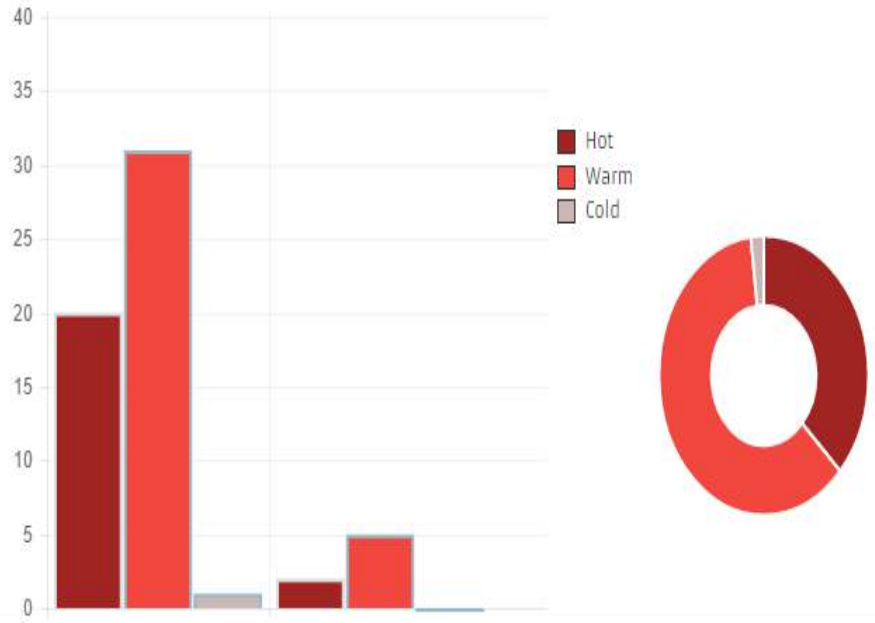
Filter

From To SEARCH RESET

Dhawal Patel

Category Wise Team's Total Enquiries

Name	Total	Hot	Warm	Cold
Dhawal Patel	52	20	31	1
	100%	38%	60%	2%
Ramdas Raut	7	2	5	0
	100%	29%	71%	0%



12:47 PM
27-Oct-15

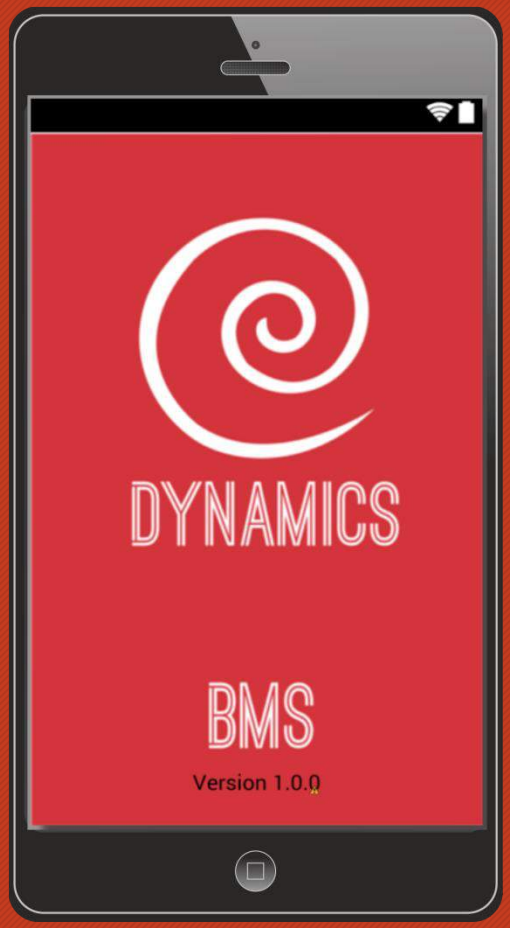
Automated Assistance System

- BMS has its own Automated Assistance system which guides & informs the key persons in the organization about day to day activities of their teams.

- Automated Assistance system is designed to analyze every day records of the business and send emails to key people in the organization.

- It is very powerful and useful tool to take control of entire day to day activities of all the personal in the organization.

BMS Mobile Application



- BMS runs on Mobile App if you want to know more..

  It also works

  OFFLINE.

Cloud Telephony

- Clients can use the cloud telephony services in BMS systems directly,
- Post paid plans,
- Toll free, Mobile or Landline numbers can be added,
- Unlimited users/ agents can be added,
- Tracking of enquiries/leads can be done automatically.

BMS System Upcoming Updates

- Version 2.0 will be launched by January 2016.
- BMS is designed to be upgraded every month as per the best working practices observed in the industry.
- All the upgradation will be available to every client every month as per the variant of the system installed.
- Store and Vendor Management will be launched by soon.

Services

DYNAMICS

- Dedicated support team to guide & educate the clients employees about usage of the BMS system.

- Value added services (VAS) such as SMS credits, email credits, Voice call credits, Company profile video's, SEO Packages are available for all the clients.

- Our upcoming Pune's own property portal "www.rentpune.in" will be launched soon and various services from the same will be available for all the clients*.

DYNAMICS

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Thank You!

http://www.edynamics.co.in/

Watch BMS on:
https://www.youtube.com/watch?v=svQ_De52CG8

For a live demo please call us on:

+91 9595 018000

edynamics Business Management System

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